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25X1A

25X1A

July 25, 1963

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[REDACTED]

Washington 25, D. C.

25X1A

Dear [REDACTED]

25X1A

We refer to your telephone request of July 22, 1963.

Product meeting your quality requirements is now in production and being delivered by us at a rate in excess of [REDACTED] gallons per month by deep water tanker, through a terminal and by truck transport to our customer. Rail tankcar movement has also been utilized, all with no adverse effect on product quality.

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Due to current commitments and the lack of lead time provided in your request, we cannot offer to supply your entire requirement within the framework of that request. We can, however, offer you [REDACTED] gallons to be delivered to your facilities at a uniform rate over a one year period with deliveries beginning about November 1 from our [REDACTED] Refinery.

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Since your request for supplies [REDACTED] does not permit adequate lead time for construction or procurement of terminal or transfer facilities at [REDACTED] we are not in a position to offer fuel delivered to the [REDACTED]. In order to offer fuel for this location, we are providing a price f.o.b. refinery which permits you to make necessary transfer arrangements. Our specific offering is as follows:

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Quantity* [REDACTED] Gallons

Quality** PWA 523-C (as verbally described)

Time Period: One year starting November 1, 1963

Price: (1) Delivered your siding Beale AFB, Marysville, Cal.

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(a) In standard size tankcars

(b) In jumbo size tankcars


(2) F.O.B. [REDACTED] Refinery into barge or tankcar

DOCUMENT NO. _____
NO CHANGE IN CLASS. ☒
☐ DECLASSIFIED
CLASS. CHANGED TO: TS S O 2011
NEXT REVIEW DATE: _____
AUTH: AHS 742
DATE: 13 1991 REVIEWER: 064540

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July 25, 1963

Date of Initial

Delivery: November 1, 1963

* Total quantity to be delivered at a uniform rate over a period of one year starting November 1, 1963.


** Described as PWA 523-B modified to incorporate freeze point of -40°F and vapor pressure of 2.7 PSI at 300°F. Specification will be reviewed in detail as soon as available.

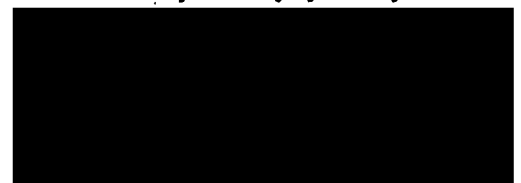
We appreciate this opportunity to offer product meeting a portion of your requirements. We regret, however, that your request gives us only 20 days to commence delivery of this fuel. We have in the past stressed the need for ample lead time, and we wish to take this opportunity to again urge that such consideration be given us as potential suppliers. Your ability to obtain product and optimum economics from suppliers other than the present contractor is severely hampered since negotiations should be initiated sufficiently in advance of your requirement to permit the necessary studies and action to provide facilities for the manufacture and delivery of this highly specialized product. Under circumstances of such short lead time no supplier may be expected to have this product available in tankage for delivery within 20 days. We appreciate, however, that the lack of critical lead time in your current request could have been brought about by abnormal circumstances completely beyond your control. *(signature)*

We look forward to further opportunities to serve you.

Very truly yours,

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